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WHOLESALE PRICE LIST



FALL 1939 -- SPRING 1940



Hess' Nurseries

MOUNTAIN VIEW, NEW JERSEY

Location : Totowa Road

Opposite Passaic County Golf Course

One mile East of Mountain View

Phone, MOUNTAIN VIEW 8-0730



Member —

American Association of Nurserymen

Eastern Nurserymen's Association

New Jersey Association of Nurserymen



TERMS.

Prices in this list are net cash, but the usual terms will be extended to those of established credit. No goods sent C. O. D. unless 25% of amount is sent with order. Five of one kind will be billed at the 10 rate, 25 at the 100 rate, 250 at the 1000 rate.

From those not acquainted with our stock a trial order will be appreciated.



SEEDLINGS

100 1000

<i>Abies arizonica</i>	3— 4 in.	\$3.00	\$25.00
<i>Abies concolor</i>	3— 6 in.	2.50	20.00
<i>Abies holophylla</i>	2— 4 in.	2.50	20.00
<i>Abies veitchii</i>	3— 4 in.	2.50	20.00
<i>Berberis thunbergi atropurpurea</i>	4— 8 in.	2.00	15.00
<i>Berberis thunbergi atropurpurea</i>	12—18 in.	4.00	35.00
<i>Cercis chinensis</i>	4— 8 in.	2.00	15.00
<i>Cornus florida</i>	10—12 in.	2.00	15.00
<i>Cornus kousa</i>	6—10 in.	2.50	20.00
<i>Calycanthus floridus</i>	8—10 in.	2.00	
<i>Calycanthus floridus</i>	18—24 in.	4.00	
<i>Crataegus cordata</i>	6— 8 in.	2.50	
<i>Crataegus oxyacantha</i>	8—12 in.	2.50	20.00
<i>Cydonia japonica</i>	6—10 in.	2.50	20.00
<i>Cydonia japonica</i>	10—12 in.	3.00	25.00
<i>Cydonia pygmea</i>	6— 8 in.	2.50	20.00
<i>Euonymus alatus</i>	2— 4 in.	2.00	15.00
<i>Fagus americana</i>	8—12 in.	4.00	35.00
<i>Fagus sylvatica</i>	6— 8 in.	2.50	20.00
<i>Fagus sylvatica</i>	8—10 in.	3.50	30.00
<i>Gingko biloba</i>	4— 6 in.	3.00	25.00
<i>Ilex crenata</i>	2— 4 in.	2.00	15.00
<i>Koelreutaria paniculata</i>	6— 8 in.	3.00	25.00
<i>Mahonia aquifolium</i>	4— 6 in.	2.50	20.00
<i>Mahonia aquifolium</i>	6— 8 in.	3.50	30.00
<i>Picea excelsa</i>	4— 6 in.	2.00	15.00
<i>Picea pungens glauca</i>	3— 6 in.	2.50	20.00
<i>Pinus flexilis</i>	3— 4 in.	2.50	
<i>Pinus mughus</i>	3— 6 in.	2.50	20.00
<i>Pinus mughus</i>	4— 6 in. transplanted	4.00	35.00
<i>Pinus nigra (austriaca)</i>	4— 6 in.	2.50	20.00
<i>Pinus resinosa</i>	4— 6 in.	2.00	15.00
<i>Pinus strobus</i>	3— 6 in.	2.50	20.00
<i>Pinus strobus</i>	6— 8 in.	3.50	30.00
<i>Pinus sylvestris</i>	4— 6 in.	2.00	15.00
<i>Pseudotsuga douglasii</i>	4— 6 in.	2.00	15.00
<i>Pseudotsuga douglasii</i>	6— 8 in.	3.00	25.00
<i>Taxus cuspidata capitata</i>	3— 6 in.	3.00	25.00
<i>Thuja occidentalis</i>	3— 4 in.	2.00	15.00
<i>Thuja occidentalis</i>	4— 6 in.	3.00	25.00
<i>Tilia cordata</i>	10—12 in.	3.00	
<i>Tsuga caroliniana</i>	2— 4 in.	2.50	20.00
<i>Viburnum theiferum</i>	6— 8 in.	4.00	35.00



		10	100
<i>Retinospora plumosa</i>	18—24 in.	\$5.00	
<i>Retinospora plumosa aurea</i>	15—18 in.	4.50	
<i>Retinospora plumosa aurea</i>	18—24 in.	6.00	
<i>Retinospora plumosa aurea</i>	2—3 ft.	7.50	
<i>Retinospora plumosa aurea Gold Dust</i>	15—18 in.	4.50	
<i>Retinospora plumosa aurea Gold Dust</i>	18—24 in.	6.00	
<i>Retinospora plumosa aurea Gold Dust</i>	2—3 ft.	7.50	
<i>Retinospora plumosa sulphurea</i>	15—18 in.	5.00	
<i>Retinospora pisifera</i>	18—24 in.	6.00	
<i>Retinospora pisifera</i>	2—3 ft.	7.50	
<i>Retinospora pisifera aurea</i>	18—24 in.	6.00	
<i>Retinospora pisifera aurea</i>	2—3 ft.	7.50	
<i>Thuja occidentalis</i>	2—3 ft.	5.00	
<i>Thuja occidentalis</i>	3—4 ft.	8.50	
<i>Thuja occidentalis compacta</i>	15—18 in.	5.00	
<i>Thuja occidentalis globosa</i>	10—12 in.	3.50	
<i>Thuja occidentalis globosa</i>	12—15 in.	4.50	
<i>Thuja occidentalis globosa</i>	15—18 in.	5.00	
<i>Thuja occidentalis globosa</i>	18—24 in.	7.50	
<i>Thuja occidentalis elegantissima</i>	18—24 in.	5.00	
<i>Thuja occidentalis elegantissima</i>	24—30 in.	6.50	
<i>Thuja occidentalis sibirica</i>	15—18 in.	5.00	
<i>Thuja occidentalis sibirica</i>	18—24 in.	6.50	
<i>Thuja occidentalis pyramidalis</i>	18—24 in.	4.50	40.00
<i>Thuja occidentalis pyramidalis</i>	2—3 ft.	6.50	60.00
<i>Thuja occidentalis pyramidalis</i>	3—4 ft.	10.00	
<i>Thuja occidentalis pyramidalis</i>	4—5 ft.	12.50	
<i>Thuja occidentalis rosenthali</i>	15—18 in.	5.00	
<i>Thuja occidentalis vervaeneana</i>	18—24 in.	5.00	
<i>Thuja occidentalis spiralis</i>	15—18 in.	3.50	
<i>Thuja orientalis aurea nana</i>	10—12 in.	4.00	35.00
<i>Thuja orientalis aurea nana</i>	12—15 in.	5.00	45.00

Hess' Nurseries
Mountain View
New Jersey

PRINTED
COIN CO.
U.S.A.



FIELD-GROWN STOCK

All evergreens are well shaped, sheared plants, which dig with a good ball. This stock is only available within the Japanese Beetle Area, and is intended for truck delivery only, due to cost of packing, we prefer not to ship by freight in less than carload lots.

		10	100
<i>Acer palmatum dissectum atropurpurea</i>			
standards	2— 3 ft.	\$17.50	
<i>Berberis thunbergii</i>	18—24 in.	1.25	\$10.00
<i>Berberis thunbergii</i>	2— 3 ft.	1.75	15.00
<i>Berberis thunbergii atropurpurea</i>	15—18 in.	1.75	15.00
<i>Cercis chinensis</i>	15—18 in.	3.50	30.00
<i>Cornus florida alba plena</i>	3— 4 ft.	12.50	
<i>Cornus florida rubra</i>	2— 3 ft.	10.00	
<i>Fagus sylvatica heterophylla</i>	2— 3 ft.	15.00	
<i>Ilex crenata bullata</i>	10—12 in.	3.50	30.00
<i>Ilex crenata bullata</i>	12—15 in.	4.00	37.50
<i>Ilex crenata bullata</i>	18—24 in.	15.00	
<i>Ilex crenata rotundifolia</i>	10—15 in.	3.50	30.00
<i>Juniperus chinensis pfitzeriana</i>	15—18 in.	7.50	
<i>Juniperus pfitzeriana</i>	18—24 in.	10.00	
<i>Juniperus communis aurea</i>	15—18 in.	3.50	
<i>Juniperus communis aurea</i>	18—24 in.	4.50	
<i>Juniperus hybernica</i>	15—18 in.	3.50	
<i>Juniperus kosteriana</i>	10—15 in.	3.50	
<i>Juniperus virginiana canarii</i>	5— 6 ft.	17.50	
<i>Juniperus virginiana glauca</i>	4— 5 ft.	15.00	
<i>Juniperus virginiana glauca</i>	5— 6 ft.	17.50	
<i>Juniperus virginiana globosa</i>	18—24 in.	12.50	
<i>Juniperus virginiana keteleeri</i>	6— 7 ft.	17.50	
<i>Juniperus virginiana schottii</i>	5— 6 ft.	15.00	
<i>Juniperus excelsa stricta</i>	15—18 in.	5.00	
<i>Juniperus excelsa stricta</i>	18—24 in.	6.50	
<i>Juniperus excelsa stricta</i>	24—30 in.	8.50	
<i>Juniperus sabina</i>	15—18 in.	4.00	
<i>Juniperus sabina</i>	18—24 in.	5.00	
<i>Juniperus sargentii glauca</i>	10—12 in.	3.50	
<i>Juniperus suecica</i>	12—15 in.	3.50	
<i>Magnolia soulangeana</i>	3— 4 ft.	17.50	
<i>Magnolia soulangeana nigra</i>	2— 3 ft.	15.00	
<i>Magnolia soulangeana nigra</i>	3— 4 ft.	17.50	
<i>Magnolia stellata</i>	18—24 in.	8.50	
<i>Picea excelsa Dwarf Globes</i>	15—18 in.	10.00	
<i>Picea excelsa Dwarf Globes</i>	18—24 in.	12.50	
<i>Picea pungens glauca Kosteri</i>	18—24 in.	10.00	
<i>Picea pungens glauca Moerheimi</i>	2— 3 ft.	15.00	
<i>Picea pungens glauca Moerheimi</i>	3— 4 ft.	20.00	
<i>Pinus cembra</i>	18—24 in.	15.00	
<i>Pinus cembra</i>	2— 3 ft.	17.50	
<i>Retinospora filifera aurea</i>	15—18 in.	4.50	
<i>Retinospora filifera aurea</i>	18—24 in.	6.00	
<i>Retinospora filifera aurea</i>	24—30 in.	7.50	

CUTTINGS

Well established plants from 2½ inch pots

	10	100
<i>Ilex crenata</i> bullata	\$1.10	\$10.00
<i>Ilex crenata</i> helleri	1.10	10.00
<i>Juniperus depressa</i> plumosa	1.10	10.00
<i>Juniperus excelsa</i> stricta	1.10	10.00
<i>Juniperus horizontalis</i> Bar Harbor	1.10	10.00
<i>Juniperus horizontalis</i> glauca Wiltoni	1.10	10.00
<i>Juniperus hybronica</i>	1.10	10.00
<i>Juniperus sabina</i>	1.10	10.00
<i>Juniperus squamata</i> meyeri	1.10	10.00
<i>Juniperus suecica</i> nana	1.10	10.00
<i>Retinospora filifera</i> aurea	1.10	10.00
<i>Retinospora plumosa</i> aurea	1.10	10.00
<i>Retinospora pisifera</i> aurea	1.10	10.00
<i>Retinospora squarrosa</i> nana	1.10	10.00
<i>Taxus cuspidata</i>	1.10	10.00
<i>Taxus cuspidata</i> capitata	1.10	10.00
<i>Taxus cuspidata</i> nana (brevifolia)	1.10	10.00
<i>Taxus hunnewelliana</i>	1.10	10.00
<i>Taxus media</i>	1.10	10.00
<i>Taxus media</i> Brownii	1.10	10.00
<i>Taxus media</i> Hatfieldi	1.10	10.00
<i>Taxus media</i> hicksii	1.10	10.00
<i>Taxus repandens</i>	1.10	10.00
<i>Taxus Thayeri</i>	1.10	10.00
<i>Thuja occidentalis</i> compacta	1.10	10.00
<i>Thuja occidentalis</i> globosa	1.10	10.00
<i>Thuja occidentalis</i> lutea B. & A. Type	1.10	10.00
<i>Thuja occidentalis</i> nigra	1.10	10.00
<i>Thuja occidentalis</i> recurva nana	1.10	10.00
<i>Thuja occidentalis</i> vervaeneana	1.10	10.00

Assorted varieties, your selection, in quantities of 500 or more,
at \$9.00 per 100

GRAFTED STOCK from 2½ in. pots ready for delivery about May 1st, 1939

You can save 10% on the price of your grafts, if you will place your order before January 1st, 1940. Early orders are a help to us in making up our propagating list, and we are giving you the benefit of this by allowing this special discount.

	10	100
<i>Acer palmatum</i> Ashio Beni	\$3.50	\$30.00
<i>Acer palmatum</i> atropurpurea	3.00	25.00
<i>Acer dissectum</i> atropurpurea	3.00	25.00
<i>Cedrus atlantica</i> glauca	4.00	35.00
<i>Chamaecyparis obtusa</i> gracilis nana compacta	3.00	25.00
<i>Cornus florida</i> alba plena	3.00	25.00

	10	100
<i>Cornus florida pendula</i>	\$3.00	\$25.00
<i>Cornus florida rubra</i>	3.00	25.00
<i>Cornus florida Welchii</i>	3.00	25.00
<i>Fagus sylvatica pendula</i>	3.00	25.00
<i>Fagus sylvatica Riversi</i>	3.00	25.00
<i>Fagus sylvatica tricolor</i>	3.75	35.00
<i>Ilex opaca femina</i>	2.75	25.00
<i>Ilex opaca Howardi</i>	2.75	25.00
<i>Juniperus columnaris glauca</i>	2.75	25.00
<i>Juniperus columnaris viridis</i>	2.75	25.00
<i>Juniperus chinensis neaboriensis</i>	2.75	25.00
<i>Juniperus chinensis sargentii</i>	2.75	25.00
<i>Juniperus chinensis sargentii glauca</i>	2.75	25.00
<i>Juniperus scopulorum glauca</i>	2.75	25.00
<i>Juniperus squamata</i>	2.75	25.00
<i>Juniperus squamata argentea variegata</i>	2.75	25.00
<i>Juniperus squamata Meyeri</i>	2.75	25.00
<i>Juniperus virginiana Burki</i>	2.75	25.00
<i>Juniperus virginiana canarti</i>	2.75	25.00
<i>Juniperus virginiana elegantissima</i>	2.75	25.00
<i>Juniperus virginiana glauca</i>	2.75	25.00
<i>Juniperus virginiana globosa</i>	2.75	25.00
<i>Juniperus virginiana keteleeri</i>	2.75	25.00
<i>Juniperus virginiana kosteriana</i>	2.75	25.00
<i>Juniperus virginiana schotti</i>	2.75	25.00
<i>Juniperus virginiana pendula</i>	2.75	25.00
<i>Juniperus virginiana pyramidaliformis</i>	2.75	25.00
<i>Magnolia Alexandrina</i>	3.25	30.00
<i>Magnolia haleana stellata</i>	3.25	30.00
<i>Magnolia lennei</i>	3.75	35.00
<i>Magnolia soulangeana</i>	3.25	30.00
<i>Magnolia soulangeana nigra</i>	3.25	30.00
<i>Thuja occidentalis douglasi spiralis</i>	2.25	20.00
<i>Thuja occidentalis elegantissima</i>	2.25	20.00
<i>Thuja occidentalis lutea Geo. Peabody</i>	2.25	20.00
<i>Thuja occidentalis lutea B. & A. Type</i>	2.25	20.00
<i>Thuja occidentalis nigra</i>	2.25	20.00
<i>Thuja occidentalis rosenthalii</i>	2.25	20.00
<i>Thuja occidentalis wareana (sibirica)</i>	2.25	20.00
<i>Thuja orientalis aurea nana</i>	2.00	18.00
<i>Thuja orientalis conspicua</i>	2.00	18.00
<i>Thuja orientalis elegantissima</i>	2.00	18.00
<i>Taxus media brownii</i>	2.75	25.00
<i>Taxus media hatfieldii</i>	2.75	25.00
<i>Tsuga canadensis sargentii</i>	2.75	25.00

NOTICE — If interested in one year old grafts, we can supply most of the varieties listed above from field rows at 5c additional from prices quoted for newly made grafts.